

# ELA NEWS

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Lots of space to run around and play: MainSchiff interim day-care centre in Kelsterbach. ↗ p. 14



# CONSTRUCTION SPECIALIST OPTS FOR CONTAINERS

# 1

The firm Mainka Bau uses ELA containers as temporary offices



A spacious temporary solution for the firm Mainka Bau in Lingen. With its three storeys, the container facility offers a lot of space for offices and meeting rooms.



“Individual customer wishes were made a reality without hassle and without extending the delivery and assembly times.”

Thomas Hanke —  
Authorised Agent and Project Manager  
Mainka Bau



At around 1,250m<sup>2</sup>, the building offers a lot of space for the administrative staff.



Fig. top

In the spacious entrance, there's even space for a reception desk.

Fig. centre

The light and fully air-conditioned offices provide a lot of space.

Fig. bottom

The external stairwell is flooded with light. Mesh banners protect from the elements.



### The firm Mainka Bau uses ELA containers as temporary offices

The last few years were good ones for the construction industry – the same goes for construction specialist Mainka, a family company from Emsland, Germany, now in its 125th year. In the last 20 years, the team has more than double from 250 to over 600 employees.

For this reason, the company decided to build an administrative wing at the Lingen site. However, until the construction work was complete, a temporary solution had to be put in place. Because Mainka has been using ELA containers on its construction sites for a long time now, the choice fell on ELA's office container facility.

For Thomas Hanke, Authorised Agent and Project Manager at Mainka, the reasons for choosing ELA were obvious: "ELA Container was able to realise the desired requirements in terms of scope and quality in the form of a temporary office solution at short notice. In the realisation and planning phase, I can especially underline the high degree of flexibility we experienced while working together with ELA."

With three storeys and a total of 1,250m<sup>2</sup>, the building offers the administrative staff a lot of space. Be it a spacious office and meeting room, a kitchenette or toilet, the employees have to make no compromises when it comes to comfort. Interior stairwells and wide corridors open the facility up considerably.

At the customer's request, the container frames were painted in Mainka Blue and the external stairwell tower was clad in ELA mesh banners as weather protection. The facility will remain on the Mainka site for around 12 months until the new office wing is finished.

### Details

Location  
Lingen (Ems)

Responsible ELA location  
ELA Container GmbH, Headquarters, Haren

Type and number of containers  
59 ELA premium containers  
12 ELA quality all-rounders

Floor space  
1,242 m<sup>2</sup>

Use  
Interim office facility, three storeys

Colour/floor  
Outer walls: Pebble grey, RAL 7032  
Frame: Blue  
Inner walls and ceiling: White  
Floor: Needle felt, anthracite and PVC, light grey

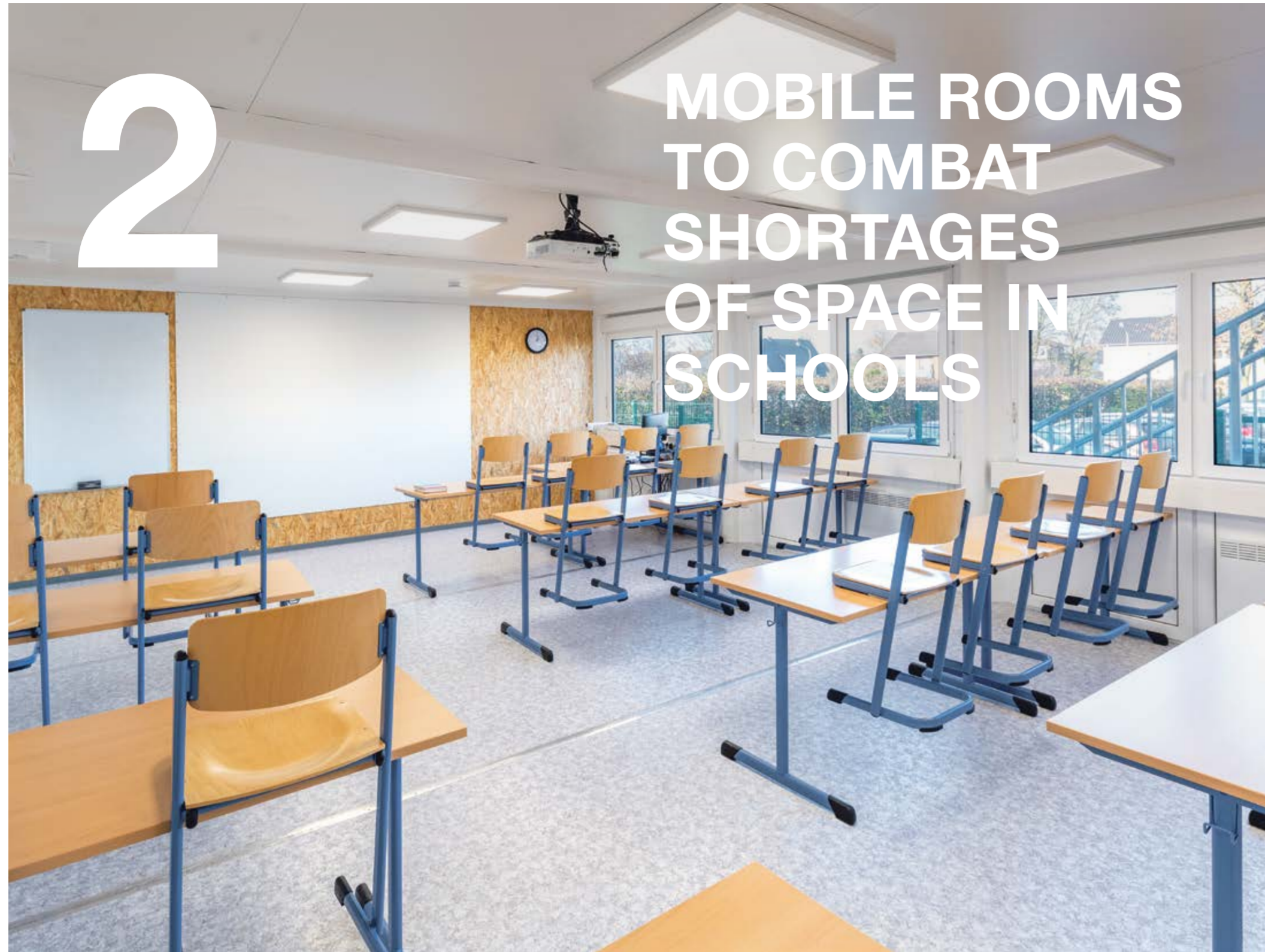
Extra equipment  
Split air-conditioning units for cooling and heating, interior stairwell and exterior stairwell tower with mesh banners for weather protection, emergency exit door guard, LED lighting, mobile concrete foundations, furniture provided by the customer

Purchased or leased  
Leased

Duration of use  
12 months

Set-up date  
08/2019





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## MOBILE ROOMS TO COMBAT SHORTAGES OF SPACE IN SCHOOLS

Fig. top

Light, fully air-conditioned classrooms from ELA quality all-rounders create a pleasant and productive atmosphere for learning.

Fig. centre

Spacious corridors from ELA quality all-rounders connect the classrooms.

Fig. bottom

The container facility contains seven classrooms spread over two storeys.



### ELA Container provides school containers during renovation work

How can you accommodate seven whole school classes extremely quickly when there are no rooms available for them? This was the challenge facing the commercial school in Lohne. Renovation work on older buildings was necessary. At the same time, teaching was not to be disturbed by the work. Requirements that ELA Container could meet outstandingly with its mobile classrooms.

Petra Ahlers, head of the office for facility management in the administrative district of Vechta, was very satisfied: "The classrooms could be used at the beginning of the school year as planned, whereupon the building work could begin on time." The students will temporarily be taught in classrooms in container form.

The very spacious container facility contains seven classrooms spread over two storeys. The walls were reinforced for the school's whiteboards and the school will use its own furniture inside. Networked smoke alarms, fire alarms, fire extinguishers and first aid kits ensure the necessary safety.

As a result of the government's large-scale school renovation programme, many schools are looking for possibilities to modernise their rooms without compromising the learning environment of their students. A desire shared by ELA Container. "Our aim is to offer schools a high-quality room solution that lets the students and teachers forget that it's just an interim solution," says ELA Area Sales Manager Simon Harenkamp.

### Details

**Location**  
Lohne (Oldenburg)

**Responsible ELA location**  
ELA Container GmbH, Headquarters, Haren

**Type and number of containers**  
32 ELA quality all-rounders

**Floor space**  
480 m<sup>2</sup>

**Use**  
Temporary school building, two storeys

**Colour/floor**  
Outer walls: Pebble grey, RAL 7032  
Inner walls and ceiling: White  
Floor: PVC, light grey

**Extra equipment**  
Networked smoke alarms, fire alarms, fire extinguishers, all-round cable duct including network installation, wall reinforcement for whiteboards that are provided by the customer, exterior lighting with motion sensors, split air-conditioning units for cooling and heating, LED lighting, rails for coat hooks, glass double door, awning, furniture provided by the customer

**Purchased or leased**  
Leased

**Duration of use**  
18 months

**Set-up date**  
07/2019



3

## FITNESS DELUXE CONTAINER VILLAGE

Fig. top

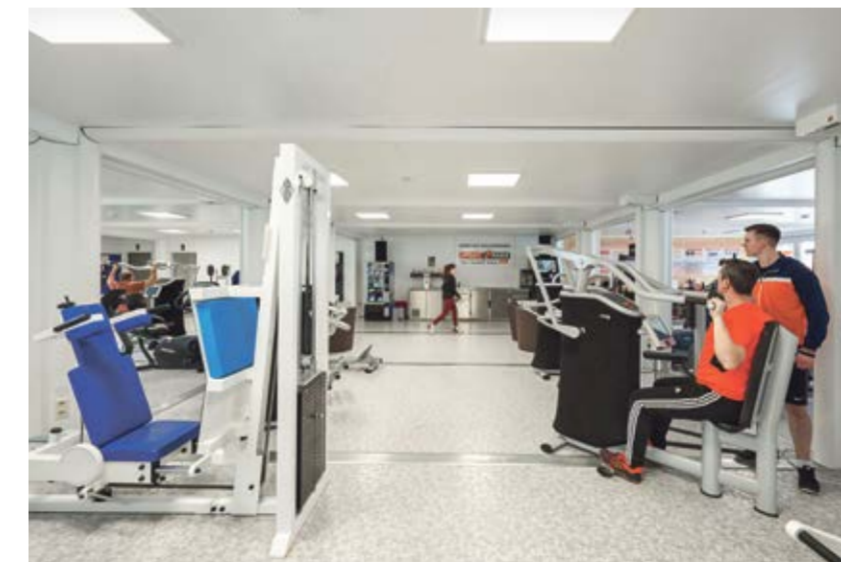
The fitness studio made from ELA containers offers enough space for a proper workout.

Fig. centre

With over 520 m<sup>2</sup> of space, the studio offers everything that a standard fitness studio needs.

Fig. bottom

The fitness studio on the site of Nickelhütte Aue GmbH is being renovated. The studio is going to be housed in ELA containers during this period.



### Interim space for fitness studio in Aue

Monotonous buzzing fills the large, light room. The air is thick and humid with a hint of sweat and perfume. The heavy clanging of metal cuts through the loud din of techno music. Everyday life in the fitness studio at Fitnesspark Aue. What makes it special doesn't hit guests until they take a second look. Because the sport park is in a large facility of ELA containers.

"Nickelhütte Aue GmbH approached ELA because they had to renovate the building containing the sport park," explains ELA Area Sales Manager Marco Poguntke. During the renovation work, the studio was to stay open so that the large number of members could continue training as usual.

Sweating in a container – something that isn't unpleasant for Managing Director Andre Mayer, but instead an advertising factor. The sport park promotes the facility as a fitness deluxe container village. The studio has everything that a conventional fitness studio needs: an area for free weights, and an area for cardio training with cross trainers, running machines and exercise bikes. The interior with LED lighting is bright and inviting. Split air-conditioning equipment ensures an ideal room temperature. That way, only those who are getting some exercise will sweat.

The facility is on the car park in front of the bowling alley and Icehouse Aue and was set up in no time. Managing Director Mayer: "It was exciting to watch how the container village was erected in no time at all. It's impressive what's possible these days."

### Details

**Location**  
Aue

**Responsible ELA location**  
ELA Container GmbH, Frankenberg

**Type and number of containers**  
29 ELA premium containers

**Floor space**  
522 m<sup>2</sup>

**Use**  
Interim fitness studio

**Colour/floor**  
Outer walls: Pebble grey, RAL 7032  
Inner walls and ceiling: White  
Floor: PVC, light grey

**Extra equipment**  
LED interior lighting, split air-conditioning units for cooling and heating, smoke alarms, mobile concrete foundations, entrance stairhead, double glass entrance door

**Purchased or leased**  
Leased

**Duration of use**  
6 months

**Set-up date**  
07/2019



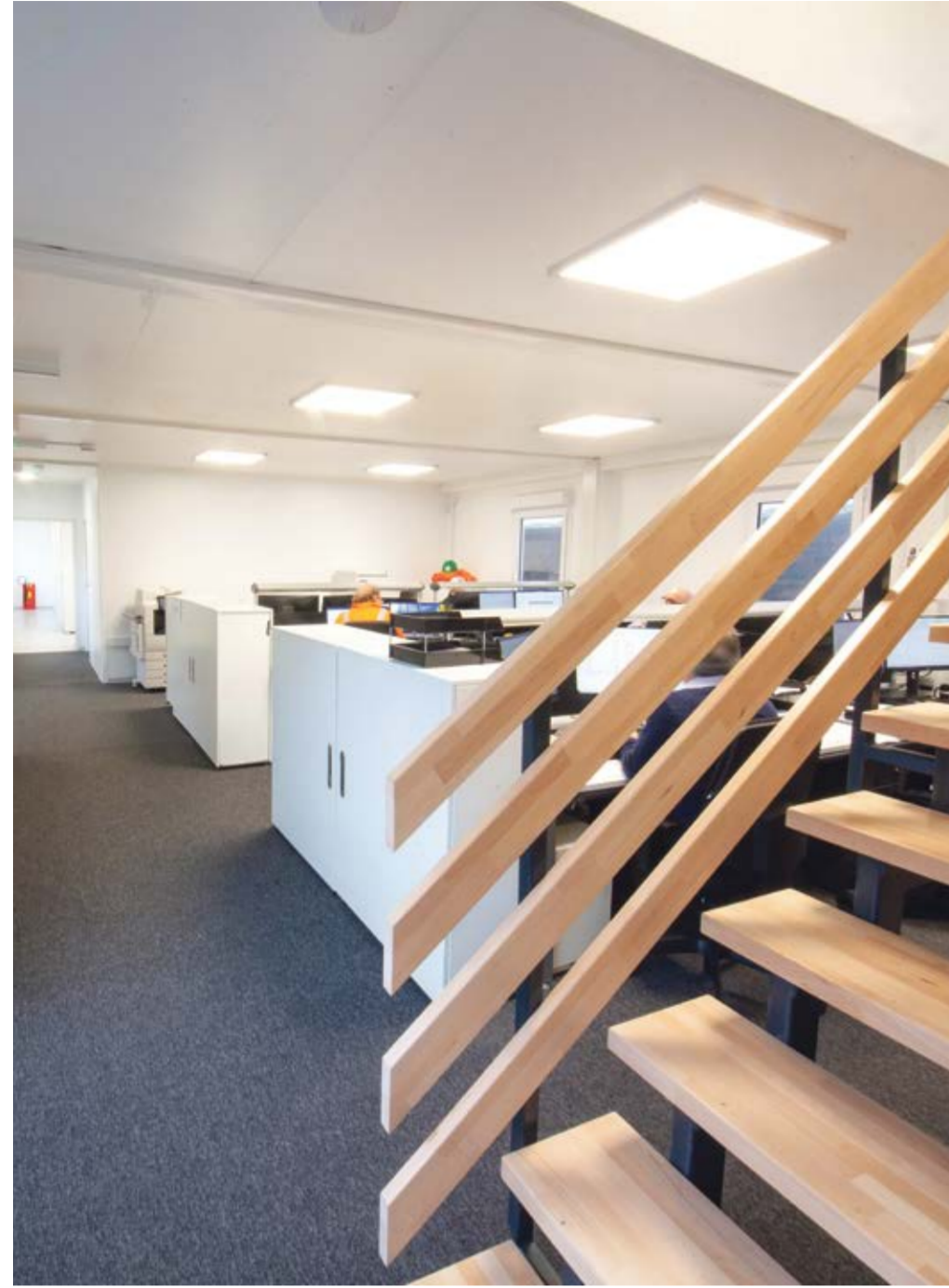
# NEW INTERNATIONAL COOPERATION PARTNER

# 4

ELA office concept for the Texo Group in Scotland







01



02

Fig. 01

The open and light open-plan offices are fully air-conditioned.

Fig. 02

Active cable ducts provide the workspaces with the necessary IT technology.

Fig. bottom

Window elements and fronts in the container ensure a pleasant ambiance.



Fig. top

The common rooms are fully geared to the needs of the employees.

Fig. bottom

Guests and employees are welcomed in the inviting entrance area.



## ELA office concept for the Texo Group in Scotland

ELA Container GmbH and the Texo Group have entered into a cooperation to revolutionise the modular accommodation sector in Scotland. The go-ahead for the cooperation was the delivery of new offices for the Texo Group at the port of Dundee. The new project partner Texo Group is a specialist for engineering, technology and personnel services. Together, ELA Container and Texo Accommodation developed a building layout that accommodates the diverse operations within the Texo Group.

The two-storey building complex was realised in the port of Dundee and stands out with its elegant black exterior design. The interior was kept light and open. This is underlined by the pleasant LED lighting and high-quality vinyl, laminate and carpeted flooring. For Richard Lamb, Managing Director of Texo Accommodation, the cooperation with ELA Container is an important building block in their business strategy: "It's important for us that our employees feel good and that our team can operate from any of our facilities for any project and at any time and can have the feeling of being in the same place thanks to our presence throughout Scotland."

For ELA, the cooperation with the Texo Group is a further step towards internationalising the company. This is also emphasised by Steven Grant, Business Development Manager in Great Britain: "Our partnership with Texo Accommodation blends the competences of both companies. Texo is an ideal partner for ELA Container to become a major player on the British market."

## Details

**Location**  
Dundee (Schottland)

**Responsible ELA location**  
ELA Container GmbH, Headquarters, Haren

**Type and number of containers**  
15 ELA premium containers

**Floor space**  
270 m<sup>2</sup> + terrace

**Use**  
Office building in customer's CI, two storeys

**Colour/floor**  
Outer walls: Jet black, RAL 9005  
Inner walls and ceiling: White  
Floor: Vinyl, laminate, carpeting

**Extra equipment**  
LED lighting, glass double door, smoke alarms, kitchen, toilets, accessible toilet

**Purchased or leased**  
Purchased

**Set-up date**  
06/2019





Fig. top

During the renovation work, the central office and travel agency are housed in a two-storey container facility.

Fig. centre

Travellers don't have to refrain from using the Deutsche Bahn service centre in spite of the renovation work.

Fig. bottom

Full service in spite of renovation work: passengers can continue to buy their tickets at Reisebüro Berndt.



## 5 MOBILE ROOMS FOR DEUTSCHE BAHN

### Central office and travel agency in ELA containers

The German railway company Deutsche Bahn is investing in its infrastructure, with a record investment of more than 12 million euros in 2020. The railway building of Bentheimer Eisenbahn AG in Nordhorn is also being renovated as part of the modernisation measures. In the interim period, the central office needs a temporary building.

"Because we have had very good experiences with the firm ELA Container, we decided to enquire with them once again," explains Georg Pehrs from the structural engineering department at Bentheimer Eisenbahn. In no time, ELA Container provided a two-storey container facility that had enough space for not only the central office and offices but the local travel agent Reisebüro Berndt, too.

What was special about the office and common room container facility was its construction in two stages. Initially, a one-storey facility was set up and was extended by another storey half a year later. That was very practical, says ELA Area Sales Manager Simon Harenkamp: "This is the big advantage of building in container form. Our customers can increase the number of rooms according to their own needs, or even reduce them. This way, we can precisely respond to our customers' needs at short notice."

Overall, the facility provides space for fully fledged offices, meeting and common rooms. The necessary furniture could be leased directly from ELA. Interior corridors, pleasant LED lighting and full air-conditioning create a good working environment. The central office will remain in the facility along with Reisebüro Berndt until the new railway station is finished in around two years.

### Details

**Location**  
Nordhorn

**Responsible ELA location**  
ELA Container GmbH, Headquarters, Haren

**Type and number of containers**  
16 ELA premium containers

**Floor space**  
272 m<sup>2</sup>

**Use**  
Temporary office and administration building, two storeys

**Colour/floor**  
Outer walls: Pebble grey, RAL 7032  
Inner walls and ceiling: White  
Floor: PVC, light grey

**Extra equipment**  
LED interior lighting, kitchen with dishwasher, split air-conditioning units for cooling and heating, smoke alarms, interior corridor, galvanised-steel outside stairway with stairhead and railing, sanitary facilities, furniture, mobile concrete foundations

**Purchased or leased**  
Leased

**Duration of use**  
2 years

**Set-up date**  
10/2019



Fig. top

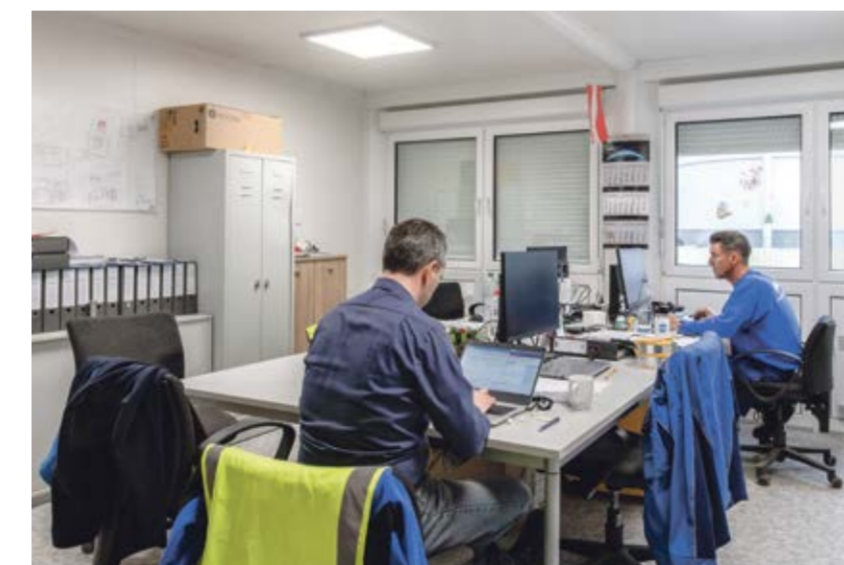
Space-saving: on an area of around 200 m<sup>2</sup>, there are 35 ELA quality all-rounders on four storeys and with a room area of more than 520 m<sup>2</sup>.

Fig. centre

Practical: all the firms involved are housed in the four-storey container facility.

Fig. bottom

Space-saving sensation: the compact facility even has enough space for large meeting rooms.



## 6 ELA CONTAINER SETS THE BAR HIGH

### Four-storey facility at UPM Nordland Papier

Space is a rarity even on supposedly spacious company premises. Every square metre needs to be used optimally for warehouse space, turning circles, etc. The same is the case for UPM Nordland Papier in Dörpen.

The large paper manufacturer is reconstructing its production facilities on its premises. A new paper production line including silos is going to be built. A big project that involves numerous firms. In charge of the construction work is the Emstand firm Mainka Bau from Lingen. In order to coordinate the construction work and ensure short distances, the firm decided to rent a facility made from ELA containers.

"The challenge when we received the enquiry was the very small area that was supposed to house the container facility," explains ELA Area Sales Manager Ralf Neelen. "It quickly became clear that it was to be a four-storey facility." Due to the high level of standardisation and the type-tested structural analysis, ELA Container can stack container facilities four-storeys high. The advantage: in spite the small area, no compromises have to be made in the amount of space available.

As a result, a facility of more than 520 m<sup>2</sup> was set up at UPM on an area of around 200 m<sup>2</sup>. Enough space for office, meeting and common rooms. Exterior stairs and platforms connect the rooms with each other.

An ideal solution for Mainka project manager Stephan Forstreuter: "The container facility is a win-win for us: on the one hand, we aren't taking away too much space for our customers and aren't disturbing day-to-day operations. On the other hand, we've got all the construction firms involved under one roof and can coordinate the work very well."

### Details

**Location**  
Dörpen (Emmland)

**Responsible ELA location**  
ELA Container GmbH, Headquarters, Haren

**Type and number of containers**  
35 ELA quality all-rounders

**Floor space**  
525 m<sup>2</sup>

**Use**  
Temporary construction site office, four storeys

**Colour/floor**  
Outer walls: Pebble grey, RAL 7032  
Inner walls and ceiling: White  
Floor: PVC, light grey

**Extra equipment**  
LED lighting, split air-conditioning units for cooling and heating, smoke alarms, furniture, galvanised-steel outside stairway with stairhead and railing

**Purchased or leased**  
Leased

**Duration of use**  
12 months

**Set-up date**  
06/2019



# FEEL-GOOD SPACE FOR CHILDREN

# 7

MainSchiff interim day-care centre  
in Kelsterbach



The spacious container facility offers lots of space for children to run around and play.





Fig. top

A two-storey facility was created that meets all the requirements of a modern kindergarten.

Fig. bottom

The interior design of the kindergarten made sure that the rooms were suitable for children.



## MainSchiff interim day-care centre in Kelsterbach

"We were very impressed with how ELA Container supported us with the planning and construction of our new interim day-care centre," says Bärbel Völker, relieved. As the Commercial Manager of Terminal for Kids gGmbH, she builds and runs day-care centres in the greater Frankfurt (am Main) area. A big challenge because the metropolitan area is booming. And the local infrastructure cannot always keep up with the rapid demographic development.

This is also the case in Kelsterbach, a small town in Hesse not far from Frankfurt Airport. Here, 100 much-needed day-care places were missing. A critical situation that Terminal for Kids wanted to remedy quickly. A fast and convenient solution had to be found. Conditions that ELA Container could satisfy especially well with its mobile room solutions.

The MainSchiff interim day-care centre was developed extremely quickly. It was thanks to ELA Container's flexibility that the facility could be moved into on time, explains Bärbel Völker: "Despite good preliminary planning, approval processes meant that time was extremely tight for the desired opening date, but the ELA team managed to set up and technically equip the containers within a few days, so that we were able to move in on time with the children."

"The day-care shortage in Kelsterbach isn't the only case in Germany," explains ELA Area Sales Manager Julian Schreiner. He keeps getting more enquiries from the public sector, especially in the field of education. "Containers are the optimal solution here," says Schreiner. "The kindergarten proves that we can create space where there was none before with our facilities and at short notice."

## Details

**Location**  
Kelsterbach

**Responsible ELA location**  
ELA Container GmbH, Billigheim

**Type and number of containers**  
40 ELA premium containers  
10 quality all-rounders

**Floor space**  
Approx. 870 m<sup>2</sup>

**Use**  
Interim day-care centre, two storeys

**Colour/floor**  
Outer walls: Pebble grey, RAL 7032  
Inner walls and ceiling: White  
Floor: PVC, light grey

**Extra equipment**  
LED lighting, awning, entrance stairhead, mobile concrete foundations, panic locks, electric door opener, doorbell at entrance, emergency exit door guard, multipurpose doors with glass panels, cable ducts, illuminated escape route signage at night, toilet facilities suitable for children, networked house alarm, plug sockets with child safety covers, smoke control doors, smoke alarms, split air-conditioning units for cooling and heating

**Purchased or leased**  
Leased

**Duration of use**  
2 years

**Set-up date**  
05/2019



01



02



03

Fig. 01

Playing carefree in the completely child-proof container.

Fig. 02

The containers offer lots of space to run around and play.

Fig. 03

The wide corridors out of ELA containers even make it possible to have a little car race.

Fig. 04

Light, inviting rooms create an atmosphere of well-being for children.



04



# WE CREATE SPACE FOR THE FUTURE

Touring exhibition in ELA containers

# 8



Two ELA premium containers were turned into a mobile exhibition space that will be set up at several locations in Emsland.



Fig. top

Large glass elements and a terrace with floorboards give the facility an inviting and upscale look.



Fig. centre

Light walls and pleasant LED lighting create a nice ambiance in the rooms.



Fig. bottom

Covering more than 30 m<sup>2</sup> of exhibition space, the container facility was fitted with digital technology for the home in order to represent the technical elements.

## Touring exhibition in ELA containers

"What will accommodation look like in the future?" This question was posed by the district of Emsland and companies from the region. To inform citizens about intelligent accommodation solutions, the district and companies have initiated "Zukunftsraum Emsland" (future space Emsland). So that new technologies for the home and regional offers can be brought to the attention of as many people as possible, the solutions and products were to be presented in the form of a touring exhibition.

Requirements that perfectly fit ELA Container's flexible room solutions. Two ELA premium containers were turned into a mobile exhibition space that will be set up at several locations in Emsland. We made sure that the containers had an air of high quality and felt inviting.

In the case of future space, it's unusual that not only the exhibits themselves are moved, but the whole exhibition room, too. The concept was optimally implemented, according to Matthias Zurfähr from Energieeffizienzagentur Landkreis Emsland e. V.: "The set-up of the exhibition containers in a short time frame was an absolute success. Even moving to the branch office in Lingden in the district of Emsland was finished on schedule."

According to ELA Area Sales Manager Ralf Neelen, the project showed how innovative ELA Container is especially vividly: "With our involvement in the project, we are showing that as an innovation-driven company, we intensively look into the possibilities for digitisation in our mobile container solutions. Furthermore, we clearly show that we have a lot to offer in terms of mobility."

## Details

**Location**  
Various locations in Emsland

**Responsible ELA location**  
ELA Container GmbH, Headquarters, Haren

**Type and number of containers**  
2 ELA premium containers and a terrace with floorboards

**Floor space**  
36 m<sup>2</sup>

**Use**  
Interim exhibition building

**Colour/floor**  
Outer walls: Anthracite grey, RAL 7016  
Inner walls and ceiling: White  
Floor: Vinyl

**Extra equipment**  
LED lighting, smoke alarms, glass double door, glazed front and longitudinal walls, amenities and furniture provided by the customer

**Purchased or leased**  
Leased

**Duration of use**  
12 months

**Set-up date**  
08/2019





Fig. top

Holding training courses even before setting foot in the factory building. The mobile trainingrooms from ELA Container make this possible.

Fig. bottom

Large, light and fully air-conditioned rooms with LED lighting make it possible to concentrate on your work in the 20 training rooms.



### ELA Container builds a trainings centre at the Meyer Werft

To be able to withstand the fierce competition in industry, it's important to have well-trained specialist staff. It's also important to train and professionally develop this specialist staff – especially when it comes to occupational safety.

This is also the case for Meyer Werft, Europe's largest shipyard for cruise liners. Before the current COVID-19 pandemic hit, the shipyard had hired more staff and increased the number of shifts. New staff that had to be signed up quickly and instructed in occupational safety for the large output of the shipyard. Because this was supposed to happen as quickly as possible, the shipyard was in need of a fast and reliable solution at short notice.

A problem that ELA Container could solve with its mobile rooms. Just a week after the initial enquiry, a four-storey training centre was built on the Meyer Werft premises in which the new staff could be instructed in safety issues. Large, light rooms make it possible to concentrate on work in the 20 training rooms. The registration office was incorporated into the facility with the help of flexible wall units.

"We were happy that we got practical and convenient offices so quickly. This makes our work much easier," says Irina Sinner, who works at the training centre in the registration office. The speed and quality convince customers of ELA Container again and again, shares ELA Area Sales Manager Ralf Neelen: "The Meyer Werft is a long-standing customer that opts for ELA time and again because of the standard of quality and short delivery times."

### Details

<b>Location</b>	Papenburg
<b>Responsible ELA location</b>	ELA Container GmbH, Headquarters, Haren
<b>Type and number of containers</b>	4 ELA quality all-rounders 5 ELA premium containers
<b>Floor space</b>	Approx. 150m <sup>2</sup>
<b>Use</b>	Training centre
<b>Colour/floor</b>	Outer walls: Pebble grey, RAL 7032 Inner walls and ceiling: White Floor: PVC, light grey
<b>Extra equipment</b>	LED lighting, smoke alarms, cable ducts, glass double doors, split air-conditioning units for cooling and heating, furniture provided in part by the customer, partition walls, sliding windows, galvanised-steel outside stairway with stairhead and railing
<b>Purchased or leased</b>	Leased
<b>Duration of use</b>	2 years
<b>Set-up date</b>	04/2019

“We were happy that we got practical and convenient offices so quickly.”

Irina Sinner —  
Consultant  
EMS Maritime Services B.V.



01

Fig. 01

New employees register at the training plant and receive occupational safety instruction.

Fig. 02

A week after the initial enquiry, a four-storey training centre was built on the Meyer Werft premises made of nine ELA office containers.



02

Fig. 03

The registration office was incorporated into the facility with the help of flexible wall units.

Fig. 04

Glass double doors and a waiting area offer the employees a welcoming and open reception area.



03



04





Fig. top

The two-storey facility comprising 14 ELA premium containers was delivered in the colours white and blue according to the customer's specifications.

Fig. centre

Interior corridors with windows connect the individual offices.

Fig. bottom

The containers are optimally adapted to the IT requirements of an office and create a light and pleasant working environment at the same time.



## ELA Container provides office facility for industrial company

Restructuring, recruiting, renovating the office building – there are varied reasons for creating extra space in industry. At the firm Röchling Precision Components GmbH in Weidenberg near Bayreuth, all three reasons came up at the same time.

Röchling Precision Components is a specialist in the area of precision injection moulding production at an international level. In order to continue running the firm without any problems in spite of all the necessary planned changes, the automotive parts supplier decided to go for a container facility from ELA Container. Adjusted to Röchling's requirements, a two-storey office facility was built in no time. The facility gives the firm a quick and above all convenient interim solution of around 210 m<sup>2</sup> for its staff.

"The ELA office containers ideally suit our needs and can be used as offices long term because of their compact size," explains Claudia Heinz, Executive Assistant at Röchling Precision Components GmbH. This is mainly due to the full and convenient equipment. Interior corridors, kitchens and spacious ELA stairwell containers create a pleasant atmosphere where you can easily forget that it's just a rented interim solution.

ELA Sales Manager Florian Rothenichner is noticeably pleased with the new cooperation: "We are happy to have won the firm Röchling as a partner. With our light office workspaces, including our network modules, we have created a nice example of flexible container solutions."

## Details

**Location**  
Weidenberg

**Responsible ELA location**  
ELA Container GmbH, Moosburg

**Type and number of containers**  
14 ELA premium containers

**Floor space**  
252 m<sup>2</sup>

**Use**  
Interim office facility, two storeys

**Colour/floor**  
Outer walls: Pure white, RAL 9010  
Frame: Traffic blue, RAL 5017, at customer's request  
Inner walls and ceiling: White  
Floor: PVC, light grey

**Extra equipment**  
Mobile concrete foundations, split air-conditioning units for cooling and heating, smoke alarms, furniture: desks, office chairs, filing cabinets, etc., interior corridors, kitchen, cable ducts, network and phone sockets, stairwell container

**Purchased or leased**  
Leased

**Duration of use**  
2 years

**Set-up date**  
04/2019

# Moin

## Introducing the new ELA Container Sales GmbH.

### ELA Container Sales GmbH taking over sales business

Since 1972, ELA Container has been a success story. The family company has grown considerably since it was founded. Because the sale of container facilities plays an important role alongside leasing, ELA Container Sales GmbH was founded in 2018. It specialises in the sale of new, used and special containers to satisfy the ever growing project-specific and individual purchasing needs of the customers.

### New office building for ELA Container Sales GmbH in Haren-Emmeln

Due to the great success of ELA Container Sales GmbH, the company already had to move to new premises just one year after it was established. This is why a spacious office building was constructed out of ELA containers on the site of the ELA used-container centre. A total of 25 office containers at 450 m<sup>2</sup> provide a lot of space for offices, meeting rooms, common rooms and function rooms.

### Broad range of services

The team at newly founded ELA Container Sales GmbH consists of 15 employees and are exclusively responsible for selling mobile room solutions. The core business is the sale of new and used containers – as individual containers or facilities – from storage containers to changing room, team, break room or office containers to sanitary containers. Other intended purposes can also be realised without problem. Because when the respective structural engineering calculations and final assembly site are taken into consideration, ELA container units can be stacked multiple times and are even available brand new with ENEC insulation. The containers are fitted with energy-saving LED lighting as standard. Every container unit and container facility can be fitted with additional equipment such as air-conditioning units, kitchens, cable ducts, smoke alarms or attics for optical enhancement.

### Buy used containers

With its wide range of room solutions ELA Container is one of Europe's largest providers of used containers. The selection in the more than 20-hectare ELA used-container centre in Haren-Emmeln ranges from an individual container, as storage, office or sanitary containers, to complete container facilities. Whether in person or online, customers have a wide range of different containers and manufacturers to choose from. They are sold in their current condition or are checked and modified and also newly painted according to the customer's specifications.

### Specially designed containers

In the field of steel and special design, the specialists from the ELA Container Sales steel special design container team develop, manufacture and market standardised and tailored solutions for the areas of storage, workshop containers, engine room or power unit containers and project-based customer solutions. These technical room units are mainly in the external dimensions of the ISO-standard for shipping containers, but container solutions not covered by the standard are also offered.

### More customer focused through specialisation

Above all, the customers profit from outsourcing sales. Every potential customer can find a wide range of mobile room solutions in the ELA Container Sales GmbH service portfolio. Heinz Freericks, Authorised Officer of ELA Container Sales GmbH emphasises this too: "Through our new autonomy, we can now cater to our customers' needs even better than before. Our staff is made up of absolute specialists. They know the customers' requirements and wishes for buying a container. They highlight the broad range of possibilities and advise in the matters of use and cost-efficiency. This way, every ELA company does what it does best. And for ELA Container Sales GmbH this is selling containers."

[kontakt@ela-sales.de](mailto:kontakt@ela-sales.de)





# DE

## **ELA Container GmbH Headquarters**

Zeppelinstraße 19–21  
49733 Haren (Ems)  
Tel +49 5932 506-0  
Fax +49 5932 506-10  
www.container.de  
info@container.de

## **ELA Container GmbH Used-container centre**

Im Industriepark 20 –  
Eurohafen  
49733 Haren (Ems)  
Tel +49 5932 506-556  
Fax +49 5932 506-10  
www.container.de  
kontakt@ela-sales.de

## **ELA Container Sales GmbH**

Im Industriepark 20 –  
Eurohafen  
49733 Haren (Ems)  
Tel +49 5932 506-556  
Fax +49 5932 506-10  
www.container.de  
kontakt@ela-sales.de

## **ELA Container GmbH Groß Ippener**

Am Gewerbegebiet 35  
27243 Groß Ippener  
Tel +49 4224 1414-300  
Fax +49 4224 1414-310  
www.container.de  
info@container.de

## **ELA Container GmbH Frankenberg**

Zum Hammerberg 1  
09669 Frankenberg  
Tel +49 37206 851-0  
Fax +49 37206 851-10  
www.container.de  
info@container.de

## **ELA Container GmbH Billigheim**

Schefflenzstraße 84  
74842 Billigheim  
Tel +49 6265 92775-0  
Fax +49 6265 92775-10  
www.container.de  
info@container.de

## **ELA Container GmbH Moosburg**

Naustraße 1  
85368 Moosburg  
Tel +49 8762 7266-800  
Fax +49 8762 7266-810  
www.container.de  
info@container.de

## **ELA Container GmbH Tönisvorst**

Lenenweg 12  
47918 Tönisvorst  
Tel +49 2151 7086-0  
Fax +49 2151 7086-11  
www.container.de  
info@container.de

## **ELA Container Offshore GmbH**

Zeppelinstraße 32  
49733 Haren (Ems)  
Tel +49 5932 7323-500  
Fax +49 5932 7323-510  
www.ela-offshore.com  
info@ela-offshore.com

# AT

## **ELA Container GmbH**

Emesbergstraße 7  
A-4643 Pettenbach  
Tel +43 660 1297070  
www.ela-container.at  
info@ela-container.at

# BE

## **ELA Container Belgium BVBA**

Eurolaan 9  
9140 Temse  
Tel +32 3 7719669  
www.ela-container.be  
info@ela-container.be

# NL

## **ELA Container Nederland BV**

Rouaanstraat 39  
9723 CC Groningen  
Tel +31 50 3182247  
Fax +31 50 3185129  
www.ela-container.nl  
info@ela-container.nl

# PL

## **ELA Container Polska Sp. z o.o.**

ul. Łukasiewicza 6  
05-200 Wołomin  
Tel +48 22 2729500  
Fax +48 22 4688700  
www.ela-container.pl  
info@ela-container.pl

## **ELA Container Polska Sp. z o.o./oddz. Wrocław**

ul. Kupiecka 10  
52-427 Wrocław  
Tel +48 71 3336532  
Fax +48 71 3336532  
www.ela-container.pl  
info@ela-container.pl

# LT

## **ELA Container Lietuva UAB**

Tilžės g. 60  
91108 Klaipėda  
Tel +370 46 492066  
Fax +370 46 492067  
www.ela-container.lt  
info@ela-container.lt

# UAE

## **ELA Container Middle East FZCO**

Plot No. S50914B  
Jebel Ali Freezone South  
Dubai  
P.O. Box 263905  
Tel +971 4 8807015  
www.ela-container.ae  
info@ela-container.ae

# UK

## **ELA Container GmbH**

Suite Number 4B  
Heritage House  
Murton Way  
Osbaldwick, York  
YO19 5UW  
Tel +44 7534 225336  
www.ela-container.uk  
info@ela-container.uk

# RU

## **OOO ELA Container RU**

ul. Koroleva 4  
Building 12, Office 22  
249031 Obninsk  
Tel +7 48439 57247  
www.ela-container.ru  
info@ela-container.ru

# WWW. ELA-CONTAINER. COM